Quality and Innovation is Our Foundation

Salter Labs is far more than just a name or a building. It is the combination of many diverse individual talents. Each with a lifetime of experience and know how in Anesthesia, Respiratory Care and Critical Care Professions. Lifetimes dedicated to perfecting expertise in:

- Medical sales, marketing and distribution worldwide
- Clinical trial to FDA regulatory guidelines
- Injection mold tool design and fabrication
- Injection molding, extrusion manufacturing and assembly process
- Quality assurance and inspection techniques honed many times over in Class II environments.

Yes, Salter Labs is more than a name. It is the sum of all our people. From the designer’s desk to the loading dock it is composed of people who truly care, and are satisfied with nothing less than excellence in the products we offer.

We engineer products to fit better and to last longer, while keeping a keen eye on the ever-rising cost of health care. We do it through creative designs, up to the minute manufacturing technology and the use of superior quality materials.

All of us at Salter Labs truly believe that quality care begins with quality products.
Committed to the Future

A management team dedicated to the research, design and manufacturing of unique, innovative, cost effective products for today, tomorrow and the future.

Trained to Educate

A worldwide network of dealers and sales professionals trained to educate health care providers about the cost savings...clinical benefits of Salter Labs products.

Providing quality care from the operating room...to NICU...to pulmonary re-habilitation...to bedside in the hospital or the patient’s home.

...Compressors...Nasal Oxygen Cannulas...Oxygen Masks...
Salter Labs Aerosol and Clinical Testing Laboratories are equipped and staffed to lead the way over the horizon into the future.

Clinical testing to improve today’s and tomorrow’s product efficacy is the norm not the exception.

Salter Labs Aerosol and Clinical Testing Laboratories are equipped and staffed to lead the way over the horizon into the future.

Looking over the Horizon
Research...Development of New Technology...New Product Definition... Clinical Application Testing... The Heart and Soul of Tomorrow

Oxygen Connecting Tubing...Small Volume Nebulizers
Computer generated designs become prototype tools today in our mold making tool room.

Salter Labs tool room is a showcase of industry leading technology.

Salter Labs tools are built with skill, intricate precision and innovation.

...Humidifiers...End Tidal CO₂ Sampling Cannula...
Tooling tolerance inspections done by CMM to maintain Salter Labs quality.

Optical measurement inspections ensure product specification integrity.

Quality products...a result of quality equipment and tooling.

Aerosol Delivery Systems...Dosimeter...Oxygen Analyzer
In the past three decades our quest for excellence has resulted in more than 150 new products, many with industry leading patents. These unique designs have improved clinical efficacy, patient comfort and treatment cost effectiveness in the Anesthesia and Respiratory Care arenas. Salter products are used daily in acute care, extended care, rehabilitation and homecare settings worldwide.

Your continued support of our products has allowed us to grow. Customer service has been enlarged to better meet your needs. Our field sales force has expanded to provide professional guidance and problem solving at your site. All of us here at Salter Labs have one goal. That is to make you feel as special as you are to all of us. We truly appreciate your business.

Whether you are a longtime friend or new, we welcome you and look forward to continuing to grow along with you by providing the very best, innovative and cost effective products and services possible.

Peter W. Salter, Founder/CEO

Salter Labs is an ISO 9001/EN 46001 and ISO 13485 certified medical manufacturing facility.